



Application to Participate

The New England States Consortium Systems Organization is hosting a three-day vendor demonstration event, the Northeast Regional Demonstrations (NERDS), to provide member states with an opportunity to better understand the available products and services offered by vendors within the Medicaid Management Information Systems environment.

The primary goal of the event is to provide states with the opportunity to identify potential areas of collaboration and potential multi-state contracting opportunities to effectively manage costs for similar system implementations / services within a tightly defined geographic region.

We invite you to complete the application below to provide the Planning Committee with information to determine which vendors and modules / service offerings will be selected for participation.

*** 1. Please provide your organization's name and your contact information.**

Company Name	<input type="text"/>
Company FEIN	<input type="text"/>
Your Name	<input type="text"/>
Title	<input type="text"/>
Email Address	<input type="text"/>
Phone Number	<input type="text"/>

*** 2. Please tell us how long your organization has been involved in the Medicaid systems environment.**

- 0 (New to Market) 1 - 5 years 6 - 10 years
 11+ years



Application Information

3. Please indicate which module or product theme for which you are submitting an application.

Note: To assist our Planning Committee, be sure to submit a separate application for each different product/service your organization wants to demonstrate for each separate session at the event.

- Claims and Encounter Processing:** Claim and encounter processing including edits, pricing and verification of prior authorizations.
- Provider Management:** Provider processing including enrollment, data maintenance and credentialing processes. Also includes online provider directories and provider portal / mobile applications.
- Pharmacy:** Pharmacy point-of-sale processing including drug utilization review, preferred drug lists, and drug prior authorizations. Also includes drug rebate processing.
- Advancing Program Integrity:** Systems to detect and prevent fraud, waste, and abuse to promote program integrity. Include current or future plans for incorporating artificial intelligence.
- Financial Management / Fiscal Agent:** Systems which produce accurate budgeting, cost control, and interface with claims systems for timely payments to providers and other stakeholders.
- EDI/API/FHIR Processing:** Systems and interfaces which enable seamless data exchange between Medicaid systems, other healthcare systems, and Medicaid clients and authorized third parties. Include how this helps compliance with federal regulations.
- Integrated Eligibility & Enrollment System (including Medicaid Client Portal & Mobile App):** Eligibility and Enrollment processing for Medicaid, CHIP and other benefit programs. Includes Medicaid client portals / mobile applications for member access to and update (where authorized) of their data.
- LTSS & HCBS:** Adjudication of LTSS / HCBS claims to produce payable amounts for claim payment systems. Includes EVV process to match verification of delivered services to claims.
- Transformed-MSIS Processing:** T-MSIS provides critical data to CMS for program management, policy analysis, and reporting. Include information about the level of data quality from any existing clients.
- Data Analytics/Business Intelligence/Decision Support:** Data analytics including artificial intelligence to help identify trends, measure performance, and optimize program operations. Include information about data storage solutions such as commercial / government cloud providers which are offered.
- Unified Call Center Systems / Services:** Systems and services which provide a single point of contact for members, providers, and other stakeholders, to improve customer service and reduce call handling time.
- System Integration Platforms/Services:** Integration platforms/services that facilitate seamless data exchange between different systems. Include information about the systems and specific services offered.
- Organizational Change Management Services:** Medicaid organizations are constantly undergoing change to address federal and state legislative requirements as well as implement new technologies. Specify the services offered to help guide state Medicaid programs in making these organizational changes.

4. If you have a product/service specific name and website, please provide the information below.

Product/Service Name

Website

*** 5. Please tell us the number of States that are currently utilizing your services for the product you wish to demonstrate.**

0 (New to Market) 1-5 6-10 11-15 16+

6. Please list up to five (5) States with whom you have contracted to provide these products / services.

1 - Name of State

2 - Name of State

3 - Name of State

4 - Name of State

5 - Name of State

*** 7. In a concise statement please describe how this product/service will help a State Medicaid Agency be more efficient in their work.**

Note: Please limit your response to 500 words.

*** 8. Please briefly describe your product implementation approach and/or how services are provided.**

Note: Please limit your response to 500 words.

*** 9. In a concise statement please describe how you plan to use the 75-minute session time at the NERDs (e.g., product demonstration, interactive exchange SME-SME type).**

Note: Please limit your response to 250 words.

*** 10. Please explain how your organization is uniquely advantageous for states seeking to use your product/services.**

Note: Please limit your response to 100 words.

*** 11. Are there any lessons learned from your experience with other client States that you can share?**

Note: Please limit your response to 100 words.

12. Please tell us anything else that you would like to share with the Planning Committee.

Note: Please limit your response to 100 words.