



New England States Consortium Systems  
Organization

Request for Information:  
Asset Verification System

RFI # 26-001

April 2026

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# New England States Consortium Systems Organization

## Request For Information

### RFI # 26-001

## Section 1. General Information

### 1.1 Introduction

The New England States Consortium Systems Organization (NESCSO) is a non-profit corporation founded by six New England Health and Human Service agencies and the University of Massachusetts Chan Medical School. NESCSO is dedicated to strengthening and supporting the capacity of state government Health and Human Service agencies to effectively respond to the needs of the people they serve. We deeply believe in the power of state government and its employees to improve the lives of the people they serve.

NESCSO is also the convener of the Medicaid Enterprise Systems (MES) Community. Through year-round working groups and the yearly MES Conference, NESCSO supports Medicaid systems across the country. NESCSO is governed by the New England State Health and Human Services agencies and the University of Massachusetts Chan Medical School.

### 1.2 Purpose

NESCSO is issuing this Request for Information (RFI) to obtain information from qualified vendors regarding the availability, functionality, pricing models, and implementation considerations associated with Asset Verification System (AVS) solutions. NESCSO seeks to better understand the marketplace, assess vendor interest in a potential future procurement, and gather information that will inform the development of a formal Request for Proposals (RFP).

This RFI is for information and planning purposes only. It does not obligate NESCSO to issue an RFP or award any contract. Respondents should note that no contract will be awarded pursuant to this RFI and that responding to, or not responding to, this RFI will neither increase nor decrease any Respondent's chance of being awarded a contract from any subsequent solicitation by NESCSO.

NESCSO is not liable for any costs incurred by vendors for the development and provision of a response to this RFI.

### 1.3 Background

Section 1940 of the Social Security Act, 42 U.S.C. 1396w, requires states to verify applicants' assets for purposes of determining or redetermining Medicaid eligibility for aged, blind, and disabled individuals. Since 2017, NESCSO has contracted with Public Consulting Group (PCG) to provide electronic asset verification services that support Medicaid Eligibility determinations:

1. Services that enable States to comply with Medicaid electronic asset verification requirements;
2. Services that strengthen States' discovery of Medicaid applicants' real property assets;

3. Services that facilitate and streamline States' review of financial documents as part of the process to determine Medicaid eligibility.

NESCSO does not administer Medicaid systems and does not perform eligibility determination functions. NESCSO conducted the procurement and executed the contract to alleviate the administrative burden for interested states. The EAVS contract facilitates the participation of multiple states and seven states have subcontracted with PCG under this umbrella contract:

1. Arizona
2. Connecticut
3. Hawai'i
4. Minnesota
5. Nebraska
6. Rhode Island
7. Vermont

The current contract term ends December 31, 2027.

For reference purposes, the average number of asset verification transactions per month in calendar year 2025 is presented below for each state.

State	Average Transactions per month in 2025	State	Average Transactions per month in 2025
AZ	9,200	NE	4,900
CT	9,700	RI	3,100
HI	5,700	VT	1,900
MN	17,920		

## 1.4 Objectives of this RFI

Through this RFI, NESCSO intends to:

1. Identify vendors with interest and capability to provide both stand-alone and integrated AVS solutions.
2. Gather information about opportunities for AVS processes to search smaller or more distant financial institutions frequently used by beneficiaries, e.g. going beyond the financial institutions accessed by Accuity or outside a limited radius.
3. Learn about tools and features that support eligibility worker productivity and minimize the administrative burden for staff, including ad-hoc query, advanced search features, and effective communication with staff.
4. Understand the range of pricing structures and models available to states, e.g. per transaction, tiered, flat rate, performance based and considerations for each model.
5. Assess implementation considerations, including timelines, resource needs, and integration requirements.

## Section 2. Responding to this RFI

### 2.1 Anticipated Timeline

Date	Event / Action
April 2, 2026	NESCSO releases RFI. <ul style="list-style-type: none"><li>• RFI becomes active</li><li>• Question and answer period opens</li></ul>
April 15, 2026	Q & A period closes.
April 30, 2026	Deadline for interested parties to submit responses

NESCSO reserves the right to revise this schedule if needed.

### 2.2 Response Format

Responses should be organized in the order of the sections listed in this RFI. Respondents are encouraged to be concise yet thorough. Responses should include:

- A cover letter expressing interest.
- A narrative addressing each subsection of Section 3 of the RFI.
- Optional attachments such as product brochures, case studies, or sample reports

All responses must be submitted electronically in PDF or Microsoft Word format.

### 2.3 Submission Instructions

Responses must be submitted electronically to:

Andy Vasquez  
AVS Procurement Manager  
Andres.Vasquez@nescso.org  
Subject Line: *RFI 26-001 Response - <Respondent Name>*

Responses must be received no later than April 30. Late submissions may not be reviewed.

### 2.4 Questions

Respondents may submit written questions regarding this RFI to the RFI Contact:

Andy Vasquez  
Andres.Vasquez@nescso.org  
Subject Line: *RFI 26-001 Question*

Respondents or other Interested Parties may submit clarifying questions regarding this RFI during the Q&A Period. To make an inquiry, Respondents must submit their question (Inquiry) to the RFI Contact, above.

The purpose of the Q&A period is to provide potential Vendors and other Interested Parties the opportunity to seek clarity regarding the requirements and specifications of the RFI. Questions about this RFI must include:

1. A reference to the relevant part of the RFI;
2. The heading for the provision under question and its page number; and
3. The Respondent's or Interested Party's contact information, including name of a representative of the Respondent or other Interested Party, the company name, phone number, and e-mail address.

NESCSO's answers to all Inquiries will be posted publicly for review by all Interested Parties. NESCSO will not provide responses directly to the submitter. NESCSO is under no obligation to acknowledge Inquiries that do not comply with these instructions.

## 2.5 Trade Secrets Prohibition; Public Information Disclaimer

Submitted responses are not considered part of the public record and shall become the property of NESCSO. Nevertheless, responses to this RFI should contain general descriptions of methods, technological solutions, or services that would serve states' needs. NESCSO seeks no information that might be considered proprietary in nature.

## Section 3. Requested Information

Vendors and other Interested Parties are invited to provide detailed responses to the following sections. Responses should be clear and supported by examples where appropriate. Please note, Respondents are encouraged to submit narrative responses to any or all questions. Responding to 3.1 and 3.2 is mandatory and responding subsequent sections is optional.

### 3.1 Respondent Information

- a) Legal name of the company/organization.
- b) Primary point of contact for this RFI (name, title, phone, email).
- c) Brief company/organization description or overview.

### 3.2 Respondent Experience

- a) Experience providing AVS or related services to state Medicaid agencies or other public-sector clients.
- b) Number of current states using recommended AVS solution(s).
- c) Level of expertise regarding Medicaid eligibility and enrollment policy and regulations.
- d) Additional, related, eligibility determination solutions offered by Vendor, e.g. income verification or community engagement verification.

### 3.3 System Overview and Capabilities

Provide an overview of recommended AVS solutions and capabilities, including

- a) Core system functionality, including steps involved in initiating and completing verification and key outputs from the processes. (A diagram would be helpful.)
- b) Types of financial institutions and data sources queried, including institutions searched via Accuity and others.
- c) Methods used to match applicants/members to financial records.
- d) Typical response times for verification results.
- e) Processes for identifying discrepancies or anomalies.
- f) Reporting capabilities and audit trails.

### 3.4 Technical Architecture and Integration

Describe key technical components of recommended AVS solutions, including:

- a) System architecture (cloud-based, on-premises, hybrid).
- b) Integration methods with state eligibility systems (e.g., APIs, batch processing, secure file transfer).
- c) Availability of a stand-alone application useable by state staff to initiate or conduct asset verification.
- d) Supported data formats and exchange standards, where applicable.
- e) System scalability and performance considerations.

### 3.5 Pricing and Payment Models

NESCSO seeks to better understand the various financial models used by vendors. Please describe:

- a) Pricing structures available (e.g., per-transaction, per-member-per-month, subscription, hybrid), and
  - o advantages or disadvantages of each model,
  - o pricing models used by other states.
- b) Ranges of minimum monthly or annual fees.
- c) Cost drivers (e.g., number of institutions queried, volume tiers, pass-through costs, maintenance costs).

### 3.6 Tools and Supports for Eligibility Staff

Describe the tools and functionality available to support eligibility staff, such as:

- a) User dashboards and interfaces.
- b) Tools to facilitate communication with applicants/recipients regarding asset verification results.
- c) Methods for flagging issues requiring worker review; notifying workers, and helping workers resolve issues.
- d) Case management capabilities.
- e) Training materials, user guides, and onboarding support.
- f) Productivity-enhancing features.

### 3.7 Implementation and Support

Provide information on:

- a) Typical implementation timeline and phases.
- b) Potential levels of state resources and staffing during development, implementation, and maintenance phases.
- c) Data migration or configuration considerations, e.g. states may retain current file layouts or will be required to implement vendor's proprietary file layouts.
- d) Approach to testing and quality assurance.
- e) Typical Service-level agreements (SLAs) offered.

### 3.8 Additional Information

- a) Under a multi-state contract, what are some expected dependencies NESCSO and participating states should consider and where will states have more flexibility?
- b) Since 2017, what are some important changes, regarding asset verification, that NESCSO should consider when developing an RFP, including policy, emerging technology, data sources, etc.?
- c) Potential approaches for states to address the operational challenges identified by the Medicaid and CHIP Payment and Access Commission in their 2020 issue brief.<sup>1</sup>

Respondents may include any additional information, recommendations, or considerations that may assist the State in developing an RFP.

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<sup>1</sup> MACPAC.gov, Issue Brief, [State Compliance with Electronic Asset Verification Requirements](#), October 2020.